Federal Acquisition Regulation

Government regarding unsolicited proposals.

[62 FR 51230, Sept. 30, 1997, as amended at 66 FR 2129, Jan. 10, 2001]

15.605 Content of unsolicited proposals.

Unsolicited proposals should contain the following information to permit consideration in an objective and timely manner:

- (a) Basic information including-
- (1) Offeror's name and address and type of organization; e.g., profit, non-profit, educational, small business;
- (2) Names and telephone numbers of technical and business personnel to be contacted for evaluation or negotiation purposes;
- (3) Identification of proprietary data to be used only for evaluation purposes:
- (4) Names of other Federal, State, or local agencies or parties receiving the proposal or funding the proposed effort;
 - (5) Date of submission; and
- (6) Signature of a person authorized to represent and contractually obligate the offeror.
 - (b) Technical information including—
- (1) Concise title and abstract (approximately 200 words) of the proposed effort;
- (2) A reasonably complete discussion stating the objectives of the effort or activity, the method of approach and extent of effort to be employed, the nature and extent of the anticipated results, and the manner in which the work will help to support accomplishment of the agency's mission;
- (3) Names and biographical information on the offeror's key personnel who would be involved, including alternates; and
- (4) Type of support needed from the agency; e.g., facilities, equipment, materials, or personnel resources.
- (c) Supporting information including—
- (1) Proposed price or total estimated cost for the effort in sufficient detail for meaningful evaluation;
- (2) Period of time for which the proposal is valid (a 6-month minimum is suggested):
 - (3) Type of contract preferred;
 - (4) Proposed duration of effort;

- (5) Brief description of the organization, previous experience, relevant past performance, and facilities to be used;
- (6) Other statements, if applicable, about organizational conflicts of interest, security clearances, and environmental impacts; and
- (7) The names and telephone numbers of agency technical or other agency points of contact already contacted regarding the proposal.

15.606 Agency procedures.

- (a) Agencies shall establish procedures for controlling the receipt, evaluation, and timely disposition of unsolicited proposals consistent with the requirements of this subpart. The procedures shall include controls on the reproduction and disposition of proposal material, particularly data identified by the offeror as subject to duplication, use, or disclosure restrictions.
- (b) Agencies shall establish agency points of contact (see 15.604) to coordinate the receipt and handling of unsolicited proposals.

15.606-1 Receipt and initial review.

- (a) Before initiating a comprehensive evaluation, the agency contact point shall determine if the proposal—
- (1) Is a valid unsolicited proposal, meeting the requirements of 15.603(c);
- (2) Is suitable for submission in response to an existing agency requirement (see 15.602);
 - (3) Is related to the agency mission;
- (4) Contains sufficient technical information and cost-related or price-related information for evaluation;
- (5) Has overall scientific, technical, or socioeconomic merit;
- (6) Has been approved by a responsible official or other representative authorized to obligate the offeror contractually; and
- (7) Complies with the marking requirements of 15.609.
- (b) If the proposal meets these requirements, the contact point shall promptly acknowledge receipt and process the proposal.
- (c) If a proposal is rejected because the proposal does not meet the requirements of paragraph (a) of this subsection, the agency contact point shall promptly inform the offeror of the reasons for rejection in writing and of the